TOWEST AFRICA





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66 We are more determined than ever to make Togo a land of prosperity and security for investors

SEM Faure E. Gnassingbé, President of the Togolese Republic



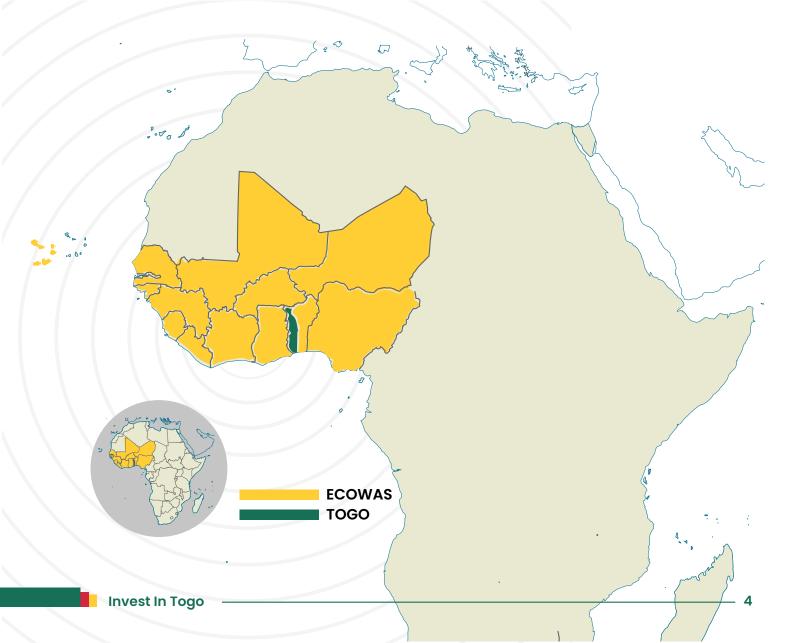


TOGO IS AT THE HEART OF WEST AFRICA AND OPEN TO A MARKET OF MORE THAN 400 MILLION INHABITANTS OF ECOWAS



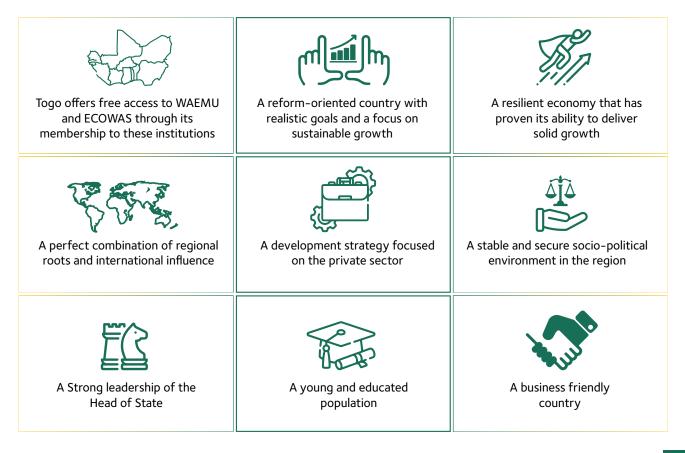
KEY INFORMATION

| Region | West Africa | GDP | 8,2 billion FCFA (2022) |
|--------------------------|----------------------|-------------|------------------------------------|
| Capital | Lome | Currency | CFA (XOF)-(EUR) ; (655,957 – 1) |
| Official language French | | Memberships | ECOWAS,UEMOA, AFCFTA, COMMONWEALTH |
| Population | 8,849 million (2022) | Agreements | AGOA(USA), EBA(Europe), ACP/EU |





A COUNTRY WITH UNIQUE ASSETS IN THE WEST AFRICAN REGION



TOGO IS PERFECTLY INTEGRATED INTO THE WEST AFRICAN ECONOMY AND OFFERS FREE ACCESS TO THE REGIONAL MARKET



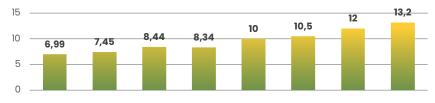
A CONSTRUCTIVE RELATIONSHIP WITH INTERNATIONAL INSTITUTIONS THAT SUPPORT TOGO'S DEVELOPMENT



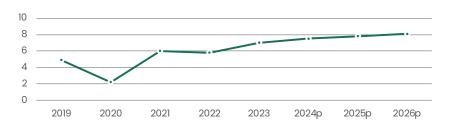


A RESILIENT ECONOMY,WITH STRONG GROWTH PROSPECTS

Nominal GDP (USD bn)



GDP Growth (%)



Invest In Togo

RECENT INVESTMENT IN STRATEGIC INFRASTRUCTURES, SIGN OF A MODERNIZING ECONOMY



KEKELI EFFICIENT POWER PLANT

Serving 1.5 million people with 532 GWh annually



INDUSTRIAL PARK

Facilitating logistics activities and industrial growth.



CS SHEIKH MOHAMED BIN ZAYED PHOTOVOLTAIC PLANT

Generates 90,255 MWh per year, benefiting 158,333 households

These projects collectively signify Togo's commitment to economic development, energy security, digital advancement, and sustainable growth.



ECONOMIC TRANSFORMATION THROUGH REFORMS AND A STRONGER INSTITUTIONAL FRAMEWORK

Free zone law on Free Zone Law Investment Code the textile industry Production of goods Company using Minimum investand services. local raw ment/reinvestment Export of at least materials; of FCFA 50,000,000 70% of goods and (USD 85,012) Company using services produced international Priority given to nationals for the Permanent jobs subcontracting reserved for majority of permanationals as a nent jobs. priority

The advantages include exemption from all customs duties and taxes on equipment, office furniture, spare parts, raw materials, semi-finished products, and consumables required for installation as well as a corporate income tax (IS) rate of 0% to 20% or a flat-rate minimum tax (IMF) payable for the first 20 years of operation, depending on the zone of installation, from south to north,



A NEW INVESTMENT CODE TO SUPPORT PRIVATE INVESTORS THROUGH MAJOR TAX AND CUSTOMS INCENTIVES

Eligibility requirements

For a new company: the investment program must be higher than or equal to fifty million (50,000,000) FCFA (85 012 USD)

For an existing company: the investment program in material resources or equipment, involving the extension, must be higher than or equal to fifty million (50,000,000) FCFA

Reserve the majority of permanent jobs for nationals as a priority.



Eligible sectors

Agricultural, industrial, commercial, craft or service, companies with the status of holding companies, regional headquarters or operational center.

Ineligible sectors :

Mining and hydrocarbon companies, arms production and related military activities, trading activities, brokerage, storage of products other than vegetables, animal and fishery

| | Tax credit proportional to amount invested | 15% of the truly committed investment amount; Paid during the year as part of the investment program have been the subject of approval. |
|---------------------|--|--|
| Tax benefits | Tax credit proportional to jobs created | 408.06 USD (240,000 CFA francs) : Lump sum awarded per job, effectively allocated to the implementation and operation of the investment, valid for 5 years from the fiscal year in which approval is obtained. |
| Tax b | Tax credit proportional to training expenses | Calculated on the amount of expenses incurred or the training of Togolese staff for 5 years. |
| Customs benefits | Customs benefits | Exemption from customs duties and statistical charges), with the exception of Community levies Exemption from payment of value added tax Levy exemption for IS-PIT installments BIC category |
| | | |

Source: Law 2019-005 on the Investment Code in the Togolese Republic.

AN ATTRACTIVE FREEZONE REGIME TO BOOST EXPORT-ORIENTED ACTIVITIES

Eligibility requirements

- Carry on a production activity of goods or services
- Ensure the export of at least 70% of the goods and services produces
- Reserved permanent jobs for nationals as a priority



Eligible sectors :

Businesses focused on local consumption, high-tech companies, international outsourcing companies, service companies and zone developers

Ineligible sectors :

Mining, cotton ginning, international trading and brokerage companies, and telecommunications, storage, packaging and repackaging companies

| | | Taxes on Dividends | 0% 50% Common law 0 5 10 15 20 Years |
|-------------|----------|------------------------------|---|
| | | Taxes on companies | 0% 8% 10% 20% 0 5 10 15 20 Years |
| ax benefits | | Property and Business tax | 0% 5% 15% Years |
| | | Value added tax | Exemption from VAT on construction and services carried out on behalf of the company benefiting from free zone status |
| | - | Other taxes | Any other tax not mentioned above is exempt |
| | | | |
| | | Exemptions | Exemption throughout the company's existence from all customs duties and taxes on imports of farm machinery and equipement, raw materials and consumables and on exports of products manufactured in the free zone |
| stoms | lettes d | Exemptions Reductions | customs duties and taxes on imports of farm machinery and equipement, raw materials and consumables and on |
| Customs | Deneilts | | customs duties and taxes on imports of farm machinery and equipement, raw materials and consumables and on exports of products manufactured in the free zone EOO reduction in customs duties and taxes on |

Source: Law 2011-018 on the status of the industrial free zone in the Togolese Republic.

EXAMPLES OF RECENT REFORMS TO IMPROVE THE BUSINESS CLIMATE IN TOGO



Facilitation of business creation

- Creation process, time and cost reduced by 85%
- Time required to create a company in 4 hours



Adoption of the new tax code

Simplification of tax procedures for companies



Simplification of land access procedures

Reduction of total transfer time from 18 months to 6 hours



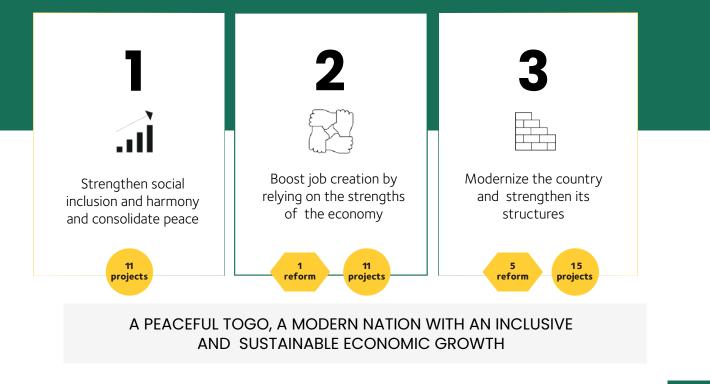
Togo, Top reformer in Africa and 3rd best in the world in the World Bank's Doing Business 2020 Ranking SINCE 2014, TOGO HAS BEEN THE CENTER OF ATTRACTION FOR INVESTORS OF VARIOUS ORIGINS

They are already there ...



A COMPREHENSIVE ROADMAP FOR STRATEGIC GOVERNMENT SINCE 2020

A strategic development plan





STRONG COMPETITIVE ADVANTAGES IN THE REGION

Logistic HUB

The Autonomous Port of Lome, leader in west africa (more than 1.7 million containers in 2020) with a depth of 16.6 m that can accomodate the latest generation of vessels. Modern port terminals operated by major international groups. Connection to European ports in 7days (on average), the United States in 13 days(subject to direct lines) and China in 29 days. Privileged port of the hinterland countries (Mali,Niger,Burkina faso).

The World class Lome International Airport, Asky's air hub, offers direct connections to to 27 international cities, including New York, Brussels, Paris and Addis Ababa.



Lome, the capital city of Togo is an important financial center, It is home to the headquaters of major financial groups.

14 banks and 3 financial institutions are present in Togo; among which the Ecobank Group,Oragroup and 2 regional banks :

- The west African Development Bank (BOAD) with a capital of 1.6 billion USD;
- The ECOWAS Bank for Investment and Development with a capital of 1,5 billion.

Agricultural and industrial potential

Togo, one of the largest producers of phosphate, produced 1.5 million tons of phosphate in 2022. The country also has other significant mineral resources, including limestone, clay transformed into clinker, and iron.

Agricultural sectors of interest:

(coffee,cocoa,cotton,organic soybeans,rice): 2.5 million hectares of arable land, half of which remains to be exploited.

A DEVELOPMENT STRATEGY TARGETING PRIVATE INVESTMENTS OPPORTUNITIES IN KEY SECTORS





Agriculture

Togo's diverse climates and fertile soils are ideal for growing a variety of crops, including maize, cassava, and coffee.

The government is heavily investing in infrastructures to enhance the agro-industrial potential.

The Kara Agropole project involves developing agro-industrial parks and mechanization centers to boost productivity.

There is a strong emphasis on sustainable farming practices to ensure environmental preservation.



Development of a modern integrated Agropark

- High-potential logistics hub of excellence,
- Togo's booming agricultural sector (cultivable area: 3.6 million hectares, of which 41% is under cultivation).

Cost: \$15 million

Kara Agropole

- Development and upgrading of the project area (165 000ha),
- Construction of 11 agri-food processing centers (CTA),
- Construction of the Agropark on 46 ha,
- Crops grown on plots mobilised by the goverment (e.g. cashew nuts, sesame, maize, soy, rice).

Cost: \$95,5 million

Agricultural mechanization centers

- Development and upgrading of the project area (165 000ha),
- Construction of 11 agri-food processing centers (CTA),
- Construction of the Agropark on 46 ha,
- Crops grown on plots mobilised by the State (e.g. cashew nuts, sesame, maize, soy, rice).

Cost: \$119 million



Water and Sanitation

Togo's water and sanitation sector is striving to bridge the gap between current access (around 19% for safely managed water) and national goals of universal access by 2030. The rapid urban population growth in Togo presents significant challenges in providing potable water, which in turn creates substantial business opportunities for investors looking to meet this increasing demand.

Invest In Togo

Mobilisation of the Mono river

- Construction of a wastewater treatment plant with a capacity of 200,000 m3/day,
- Construction of a 5,000 m3 water tower and a 6,176 kW pumping station 66 km of DN 1,400 water mains,
- Construction of a 20,000 and 5,000 m3 storage reservoir,
- Construction of a 732 kW pumping station.

Cost: **\$258 million**

Extension of the distribution network and new connections

- Secondary pipeline: DN 300-1,000 pipeline, 110 km,
- Distribution network: DN 75-250 pipe, 1,100 km,
- New connections: 120,000,
- Secondary pipeline: DN 300-1,200 pipe, 128 km,
- Distribution network: Pipeline DN75-250, 1,480 km,
- New connections: 150,000.

Cost: \$166 million

Construction of wastewater treatment plants STEP in Lomé

- 88.5 km of primary network,
- 490.6 km of tertiary network,
- 7.3 km of discharge network,
- Construction of 20 pumping and lifting stations,
- Construction of a wastewater treatment plant with a capacity of 86,750 m3.

Cost: \$178 million

Building interceptors using microtunneling technology

- Construction and equipping of an FSTP at Attiégou with a daily treatment capacity of 1,100 m3,
- Construction and equipping of an FSTP at Aképé with a daily treatment capacity of 950 m3,
- Construction and equipping of an FSTP at Djagblé with a daily treatment capacity of 900 m3.

Cost: \$59 million

Drinking water supply for 15 secondary towns

- Boreholes or water intakes,
- Construction of water treatment plants,
- Construction of storage sites,
- Extension of the distribution network over 1,864 km,
- Construction of 3,574 drinking water fountains,
- Creation of 1,945 new connections.

Cost: \$140 million

497 semi-urban centers supplied with drinking water

- Construction of 585 drinking water production facilities,
- Construction of storage reservoirs with a total capacity of 42,520 m3,
- Extension of the water distribution network over 817 km,
- Extension of the distribution network over 1,864 km,
- Construction of 3,574 drinking water fountains1,945 new connections.

Cost: \$162 million

EUCIASS : NRRDGRG13 ;



Infrastructures

Togo's strategic location positions it as a prime logistics hub in West Africa, offering unparalleled access to a market of 397 million people. Numerous initiatives are underway to enhance the country's infrastructure to better serve remote areas and connect Togo to neighboring countries and to the rest of the world

Invest In Togo

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Unity Highway

- The rate of return on investment is estimated at over 15%,
- Annual traffic growth forecast at 20%,
- One toll road, 5 toll plazas operational on the corridor,
- Consolidate the position of the Lomé-Ouagadougou corridor in the sub-region's trade flows,
- Strengthen the competitiveness of Lomé, the leading port in the sub-region,
- Boost trade by reducing journey times and transport costs.

Cost: \$2,9 billion

Lome-Cinkasse railway

- Logistics hub of excellence and leading transshipment platform in the Gulf of Guinea, with 1.9 million TEUs by 2021,
- Privileged geographical position at the heart of West Africa, gateway to a market of 350 million+ inhabitants,
- Development of economic clusters along the rail route.

Cost: \$4 billion

Housing project: affordable housing units

- Construction of 20,000 units for low- and middle-income populations,
- Design and development of neighbourhoods,
- Building and equipping housing units.

CETEF, National exhibition and convention complex

Construction of modern complex/convention center for an increased capacity to host trade fairs, conventions, exhibitions and recreational events.

Cost: \$320 million

Classroom construction and equipment project

- Construction and equipping of 9,000 classrooms and administrative blocks,
- Construction of educational buildings with an office for the headmaster and sanitary facilities for nursery, primary and secondary schools,
- Construction of administrative blocks for regional education directorates and education inspectorates,
- Construction of a science laboratory, media library and refectory.

Cost: \$398 millions (to be confirmed)

Cost: \$2,9 billion



Tourism

Togo's tourism sector is burgeoning, fueled by its rich cultural heritage, stunning landscapes, and vibrant local traditions. Projects such as renovations, construction of hotels and museums are underway to bolster infrastructure and promote Togo as a premier tourist destination in West Africa.





Invest in Togo

Construction of a hotel near Lomé airport

- Construction of a modern hotel to :
- Strengthen the MICE and transit tourism offer,
- Improve/modernise assets.

Reconstruction of the Hôtel de la Paix in Lomé

Renovation and construction of the existing building to 5-star quality to enhance Lomé's tourism capacity and create jobs.

Cost: \$ 32,1 million

Hôtel et institut Lebenin in Lomé

Cost: \$83,4 million

- Renovation and construction of the old building to bring it up to 3 or 4 stars standards,
- Training in the hospitality sector.

Renovation of Chateau Vial

- · Completion of renovation work,
- · Enhancement of historical heritage,
- Integration into regional tourist circuits (Mounts Kloto and Agou), and events.

Cost: \$16,8 million

Cost: \$16,8 million

"Lome Arena" indoor multi-sports complex

- Hotel construction,
- Construction of shops,
- Construction of a rooftop football pitch,
- Construction of a golf course.

National museum in Lomé

- Design and construction of the museum,
- Completion of the fitting-out work,
- Development and promotion of art as a driving force behind the identity of Togolese society.

Cost: **\$ 168 million**

Cost: \$7,5 million

AN EFFICIENT ONE-STOP SHOP FOR A SMOOTH INVESTMENT JOURNEY



Mission and values

To promote Togo as a destination of choice for any investor



Our services

- Support for the collection of sectoral and market data
- Issuance of approvals under the investment code and in free trade zones
- Identification of the site of establishment
- Support and assistance with the various administrative tasks .
- Consulting services for the realization of the investment project
- Assistance for the administrative formalities related to • investment incentive schemes
- After care service for post-establishment needs







With the only natural deep-water port in West Africa, Togo can easily export everything it produces to the ECOWAS market, which has more than 400 million people.





DEFINITIONS OF ACRONYMS

| BCEAO | : Central Bank of West African States | |
|---------|--|--|
| BOAD | : West African Development Bank | |
| AFDB | : African development bank | |
| IMF | : International Monetary Fund | |
| BIDC | : Investment and Development Bank of ECOWAS | |
| ECOWAS | : Economic Community of African States from West | |
| WAEUMU | : West African Economic and Monetary Union | |
| IDA | : International Development Association or International | |
| | Development Association | |
| API-ZF | : Agency for the Promotion of Investments and Free zone | |
| AFCFTA | : African Continental Free Trade Area | |
| OHADA | : Organization for Harmonization in Africa Business Law | |
| AGOA | : African Growth and Opportunity Act | |
| ACP/ EU | : Africa Caribbean Pacific / European Union | |
| EBA | : Everythying But Arms | |

CONTACTS TO FACILITATE YOUR INVESTMENT JOURNEY IN TOGO

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